

Message Text

CONFIDENTIAL

PAGE 01 PARIS 32717 160940Z

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ACTION SS-25

INFO OCT-01 ISO-00 SSO-00 NSCE-00 /026 W

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FM AMEMBASSY PARIS

TO SECSTATE WASHDC IMMEDIATE 6104

C O N F I D E N T I A L PARIS 32717

EXDIS

PASS ASST SECRETARY ROGERS FROM FISHLOW

E.O. LL652: GDS

TAGS: EGEN ENRG

SUBJECT: VENEZUELAN OIL NEGOTIATIONS

1. PEREZ GUERERO IN HIS BILATERAL WITH THE SECRETARY INDICATED SERIOUS PROBLEMS IN THE NEGOTIATIONS WITH THE COMPANIES CONCERNING THE PRICE AND VOLUME OF OFFTAKE. HE SPECIFICALLY SINGLED OUT EXXON DEMANDS FOR BETTER DEAL AS QUOTE CLOSE TO UNWARRANTED PRESSURE UNQUOTE. PEREZ GUERERO INDICATED SUSPICIONS AT HIGH LEVELS THAT USG WAS AT LEAST IMPLICITLY SUPPORTING SUCH A MANEUVER AS WAY OF REDUCING OIL PRICES.
2. PEREZ GUERERO SAID THAT THESE NEGOTIATIONS HAD NOW ENTERED CRITICAL PHASE AND COULD CLOUD US-VENEZUELAN RELATIONS.
3. SECRETARY WISHES UPDATE TODAY ON STATUS OF OIL COMPANY DISCUSSIONS ON OFF-TAKE QUESTION. HAS THERE BEEN A NEW TURN?

RUSH

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NNN

Message Attributes

Automatic Decaptioning: Z
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PETROLEUM, PRICES, EXPORT CONTROLS, NEGOTIATIONS
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Draft Date: 16 DEC 1975
Decaption Date: 28 MAY 2004
Decaption Note: 25 YEAR REVIEW
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Disposition Authority: greeneet
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Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
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Disposition Reason:
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Margaret P. Grafeld
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